GTA WEST

INDUSTRIAL REAL ESTATE NEWSLETTER



REAL ESTATE BROKERAGE FOR BUSINESS





Kevin Brennan Partner, Broker 905-897-3622 Kbrennan@indusite.com



Jason Vance Partner, Broker 905-897-3620 Jvance@indusite.com

1015 Matheson Blvd E., Suite 11 Mississauga, ON L4W 3A4

T: 905-624-3500 | F: 905-624-2636 | E: Info@indusite.com | indusite.com

Q1 2022 STATISTICS | QUARTERLY REPORT

Over 6.5 Million Square Feet Leased in Q1 2022

TRREB Commercial Network Members reported over 6.5 million square feet of leased space through TRREB's MLS® System in Q1 2022 for all lease transactions types across the industrial market. This result represented a decrease in comparison to Q1 2021.

The average industrial lease rate for Q1 2022 was up 28.6% to \$13.17 per sq. ft. compared to \$10.24 per sq. ft. in Q1 2021. It is important to note that annual changes in average lease rates can be a result of changing market conditions and changes in the mix of properties leased from one year to the next, in terms of location, size, property type mix and other related variables.

Sales in the industrial sector were down to 91 from 135 reported during the same period in 2021, showing a year-over-year decrease by 32.6%.

It is important to recognize that the effects from COVID-19-related policies have impacted the commercial real estate industry, which have resulted in some variances in year-over-year comparison numbers.

Source | Toronto Regional Real Estate Board (TRREB)

NOTE: Average prices are reported only for those properties for which the selling price was disclosed.

TRREB MLS® System All Sales Activity* 307 First Quarter 2022 2021



Q1 2022 AVERAGE LEASE RATE

\$13.17

+ 25.4% Year-Over-Year Increase

Q1 2022 LEASING ACTIVITY

8.7 M

+ 40% Year-Over-Year Increase

Q1 2022 AVERAGE INDUSTRIAL SALE PRICE

\$30

\$300.33 PSF

+ 62% Year-Over-Year Increase

Q1 2022 SALES ACTIVITY



307

- 21.7% Year-Over-Year Decrease

FEATURED PROPERTIES









ALTUS: INTEREST IN CANADA'S COMMERCIAL PROPERTIES REMAINS STRONG

Despite substantial global economic turbulence at the beginning of 2022, investors remain keenly interested in acquiring Canadian commercial real estate assets, particularly in Vancouver and Toronto, according to Altus Group. Also boosting the Canadian commercial market's prospects is a recovery that has started taking root in Alberta, Altus said. "The Canadian commercial real estate industry demonstrated resiliency throughout 2021, [and] investment activity kicked off 2022 with an upswing in momentum. All asset classes reported an increase in activity (with the exception of hotels) accompanied by a return in investor confidence," Altus reported.

The Canadian commercial segment saw nearly \$23.8 billion (up by 52% annually) across 3,250 transactions (up by 25%) during the first quarter of 2022.

"A combination of excitement and tentativeness characterized 2022 with a note of cautious optimism and anticipation of growth in Canada's commercial real estate space," Altus said. The most active asset classes in Q1 2022 were industrial (\$5.8 billion) and office properties (just above \$3 billion), followed by ICI and residential land (approximately \$8.9 billion combined). Retail property transactions during the first quarter totalled \$2.6 billion. "While 2022 started with an upswing in investment momentum (especially for office assets), commercial properties that are essential and flexible in nature will continue to remain investor favourites as demand quickly evolves in response to changing macroeconomic factors," Altus stated.

Source | MPAMAG - Ephraim Vecina - June 27, 2022

NOTABLE TRANSACTIONS | GTA WEST



639 Sovereign Road | London Fully Leased Industrial Property 40,360 Sq. Ft. | Situated on 2.04 Acres



6705 Millcreek Drive #1-2 | Mississauga Great Location in Meadowvale Business Park 23,110 Sq. Ft. | 2 Truck Level & 1 Drive in Shipping



750 Appleby Line #A | BurlingtonPristine Building With 32.0' Clear Height
23,000 Sq. Ft. | Two Five Ton Cranes in Unit



6225 Danville Road | Mississauga 2.68 Total Acres of Land 15,500 Sq. Ft. | 30' Clear Height



14 Tideman Drive | OrangevilleHighly Sought After Crane Facility
12,250 Sq. Ft. | 3.17 Acre Lot



6265 Netherhart Road | Mississauga Building Allows for Outside Storage 18,686 Sq. Ft. | 1.20 Acre Lot



5605 Timberlea Blvd. | Mississauga Well Maintained Freestanding Building 20,026 Sq. Ft. | Bonus Mezzanine



851 Rangeview Road | Mississauga Lots of Natural Light in Warehouse 10,250 Sq. Ft. | Very Clean



5437 John Lucas Drive | BurlingtonFantastic Office/Industrial Flex Space
16,671 Sq. Ft. | Freestanding